CEPF/DC21/8

Critical Ecosystem Partnership Fund

Twenty-first Meeting of the Donor Council Conservation International, Arlington, VA 11 June 2012 8 a.m. – 11 a.m. EST

Discussion regarding the proposed FY13 spending plan

Recommended Action Item:

The Donor Council is asked to discuss the questions received by the Secretariat regarding the proposed spending plan for fiscal year 2013.

Background:

On 2 May 2012, the Secretariat circulated the proposed spending plan to the Donor Council for noobjection as required in the Operational Manual. The Secretariat received questions from the Government of Japan and the World Bank, and responded to those questions via email. The World Bank has requested a discussion of the issues during the Donor Council meeting. Below are the questions raised by the donor members and answers provided by the Secretariat.

1. The spending plan for FY13, at just over \$17.7M, is more than \$2M larger than the budget for FY12 (= 13% increase from FY12). If all the planned work can be carried out, the request for an increase may be justified. However, we need more assurances with regard to the realism of the FY13 plan: As of end of Q3 (March 31, 2012), disbursements and award of ecosystem grants (about 80% of the total program budget) were at 65% and 57%, respectively, of FY12 budget estimates. Understanding what the larger budget will mean in terms of existing staff capacity to prepare, implement, manage and monitor a high-quality portfolio, will help us assess the proposed spending plan. In other words, does the Secretariat have sufficient head-room to absorb all the extra work required to deliver this much larger portfolio?

As you have noted, spending on ecosystem grants is slightly lower than planned if you anticipate even spending throughout the year. We have spent over 60% of the current budget at 75% through the fiscal year. There are a couple of factors that have contributed to the delay in the spending of this fiscal year. The first and greatest is the contracting of the Regional Implementation Team of the Mediterranean that was scheduled for January 2012. As you may remember, the lack of GEF focal point endorsement in Turkey drove the Donor Council to reconsider the selection of Doğa Derneği in February and we are just ready after the no-objection approval of BirdLife as the RIT for the Mediterranean Basin Hotspot to move forward with contracts that account for 13% of the budget of FY12.

In addition to this, we have suffered minor delays in Polynesia-Micronesia and the Caribbean due to the new requirements resulting from triggering the Pest Management Safeguard of the Bank for projects that propose the eradication of invasive species. We have been working hard to make up for delays and you will see this in the next quarter. All this considered, we are on track for spending in excess of 90% of the budget presented and approved for FY12.

While donor concerns about the budget for next fiscal year are well taken, the Secretariat's projections were done considering the number of active regions for next fiscal year, in particular keeping in mind that both the Mediterranean and the Eastern Afromontane regions will be active, and that by mid-year we expect that the East Melanesia Islands will be approved. Additionally, you may also have seen that, based

on the discussions we had during the last Working Group meeting, we will likely have at least two new hotspots to profile and hopefully approval for new grant making in no less than two hotspots where CEPF has previously invested.

It is understandable from the donor perspective the concerns of our projected budget, however, we have considered all these factors in our budget plan as well as in assessing our capacity as the Secretariat to manage this much more active portfolio. The Secretariat is very confident that we can continue to deliver high-quality conservation grants with our very efficient team.

2. CI's audited indirect cost rate has increased from 18.9% to 23.8% (to about \$500K). The indirect cost rate represents an "extra" management fee on top of budgeted operating costs, which include the actual cost of managing the partnership. In addition, 10% of the ecosystem investment envelope is used to cover operating/management costs at the local levels. As such we cannot support an increase in indirect costs.

There are several important points we wish to strongly emphasize here.

First, the indirect cost rate that CI is to apply is stipulated in the GEF Financing Agreement that CI signed with the Bank in 2008. Section 6.02 (d) states the "management fee for the categories referred to in (c) above [the operating budget] calculated on the basis of CI's audited annual rates (indirect costs) for the previous year". This clause is also contained in the AFD Financing Agreement. The Bank as well as the rest of the donor partners contractually accepted CI's audited IDC rate as the basis for covering these costs that are supporting CEPF's operations.

Further, while the rate did increase in FY12, it is still well within the rates in effect during both CEPF I and CEPF II. Please see actual audited rates applied below:

Up to FY2005 24.00%
FY2006 22.10%
FY2007 20.53%
FY2008 23.62%
FY2009 19.77%
FY2010 18.90%
FY2011 18.90%
FY2012 23.80%

CI's audited FY11 rate (which per the Financing Agreement CEPF applies in FY12) is higher, not because indirect costs increased – in fact they decreased, but because of the winding down of some large programs in CI, programmatic costs decreased significantly. We expect that CI's FY12 audited rate will decrease as CI has further reduced operational costs while program costs will increase substantially. CEPF will benefit from this reduction in FY13.

It is also important to note that the direct monitoring and support costs included in the CEPF Secretariat budget are completely different in nature from the indirect costs charged to the program, and that the agreed methodology of charging CI's 23.8% indirect cost rate only to the Secretariat costs, is inconsistent with the base of this rate, resulting in CEPF receiving a significantly subsidized rate.

To this first point, the Secretariat costs support those activities and functions that the donor partnership requires of us to manage CEPF and include CEPF-specific due diligence, monitoring, reporting, and record keeping. These are not additional layers of management support. They are incremental, direct programmatic costs that are required for the successful implementation of the program.

CI's indirect cost rate, by comparison, includes pooled organizational support costs that are not attributable to any one specific activity but are necessary to the functioning of the organization as a whole. This includes all our information technology, human resources, general accounting and finance, etc. CI's rate of 23.8% is based on the ratio of these support costs to total programmatic costs, including external grants and contracts. By applying this rate to only the Secretariat costs, CI recovers an effective rate of 2.9% on CEPF expenses, which means that CEPF donors are funding far below the actual indirect costs associated with the CEPF program. Based on the current budget, the full indirect cost recovery on CEPF would total approximately \$4 million. This represents the pro rata share of CEPF's indirect costs, and as the budgeted indirect costs are \$504k, about \$3.5m of indirect costs are currently being funded by CI's unrestricted funds.

It was agreed by the partnership when CEPF was created that it would be far more efficient to have CEPF be hosted by CI so we could take advantage of the granting and institutional tools and systems that the organization has. It has proven to be a smart decision by the Donor Council, instead of creating a new operational system and organization that would have been far more expensive.

In summary, the Secretariat's and the RIT's role of managing the grants, monitoring them and ensuring good quality results as well as fiscal responsibility, are complementary and necessary for ensuring that a small grants program like CEPF achieves the results we have been able to prove. The fact that we have been able to grant over \$140M reaching over 1,650 partners in 53 countries protecting and improving the management of over 30 million hectares while leveraging \$321M is a great demonstration of how the operational systems of CEPF are well articulated. Keep in mind that CEPF has been responsible for creating over 7% of the terrestrial new protected areas with a tiny fraction of the ODA dedicated to this.

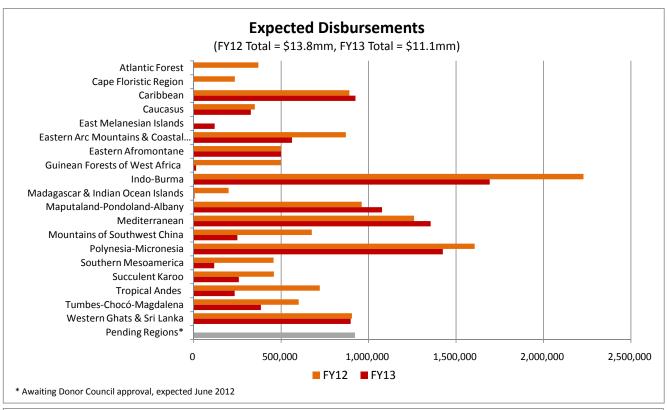
3. Currently there are 10 full time and 7 part time staff charging actuals against the program, in addition to the RIT staff who provide additional administrative, operational and financial support at the local level. As such, we would also like to discuss the request for a new staff member to join the Secretariat to take charge of M&E, as proposed in the spending plan. Could this be absorbed under the existing staff?

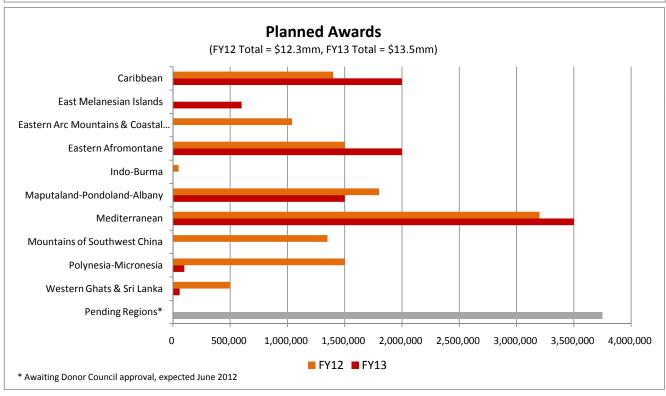
Allow me to clarify the staffing status of the Secretariat. In FY12, we had 6 full-time and 11 part-time staff. We are also benefitting from a secondee (working as a grant director) thanks to the generosity of the French Government. We have taken into account our existing portfolios and our future work program including the new monitoring framework, and believe that the request for \$50,000 for a half-time staff member is a realistic request that will allow us to achieve our monitoring targets.

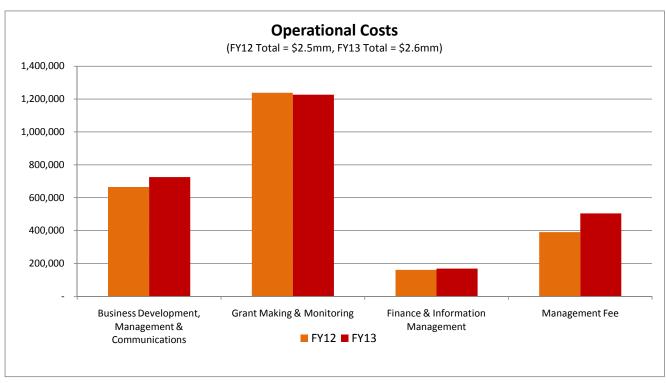
Critical Ecosystem Partnership Fund
Thirteenth CEPF Spending Plan for the Period July 1, 2012 - June 30, 2013

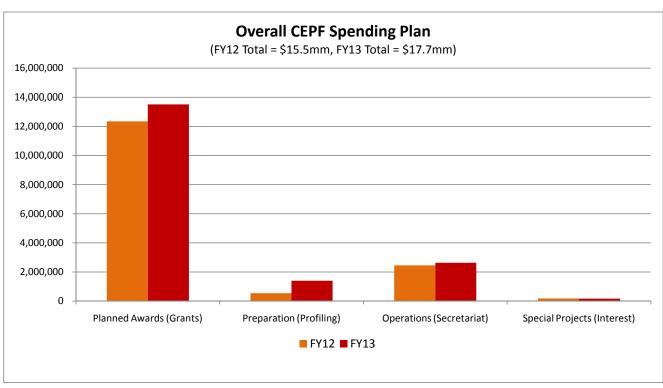
ending Category: Ecosystem Grants		Disbursement	Awards
Active Regions			
Caribbean		925,000	2,000,00
Caucasus		327,000	
Eastern Arc Mountains & Coastal Forests		561,747	
Eastern Afromontane		500,000	2,000,00
Guinean Forests of West Africa		14,250	
Indo-Burma		1,692,946	
Madagascar & Indian Ocean Islands		4,722	
Maputaland-Pondoland-Albany		1,076,587	1,500,00
Mediterranean		1,355,000	3,500,00
Mountains of Southwest China		250,000	
Polynesia-Micronesia		1,424,201	100,00
Southern Mesoamerica		117,309	
Succulent Karoo		258,009	
Tropical Andes		234,172	
Tumbes-Chocó-Magdalena		384,510	
Western Ghats & Sri Lanka		897,671	60,00
Total Active Regions		10,023,124	9,160,00
Pending Regions			
East Melanesian Islands		120,000	600,00
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Personnel 456,5 Travel, Meetings & Events 43,5 Professional Services 101,2 Other Direct Costs 123,7 Subtotal 725,6 Grant Making & Monitoring Personnel* 813,3 Travel, Meetings & Events 114,4 Professional Services 187,5 Other Direct Costs 111,0 Subtotal 1,226,3 Grant Making & Monitoring Personnel 813,7 Travel, Meetings & Events 114,4 Professional Services 187,5 Other Direct Costs 111,0 Subtotal 1,226,3 Grant Making & Monitoring Management Personnel 130,7 Travel, Meetings & Events 113,5 Other Direct Costs 124,3 Subtotal 168,5 Other Direct Costs 224,3 Subtotal 168,5 Other Direct Costs 224,3 Subtotal 168,5 Other Direct Costs 224,3 Subtotal 50 Other Direct Costs 224,3 Subtotal 50 Operations Total 2,120,7 **Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited	ending Category: Operations (Secretariat)	F	Y13 Budget
Travel, Meetings & Events Professional Services Other Direct Costs Subtotal 725,8 Grant Making & Monitoring Personnel* 114,4 Professional Services Other Direct Costs 113,7 Other Direct Costs 114,4 Professional Services 114,4 Professional Services 114,6 Professional Services 115,5 Other Direct Costs 111,0 Subtotal 1,226,3 Grant Making & Weetings & Events Personnel Personnel 100,7 Travel, Meetings & Events 114,6 Other Direct Costs 115,0 Other Direct Costs 124,2 Subtotal 126,8 Operations Total 2,120,7 *Grant Making & Monitoring Personnel Includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee \$ 2,625,4 FY12 Spending Plan for Comparison 2,455, Inding Category: Preparation (Pending Profiling*) 1,400,0 FY12 Spending Plan for Comparison 544, *Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee FY12 Spending Plan for Comparison 544, Auditing Fee Fy12 Spending Plan for Comparison 55,6 FY12 Spending Plan for Comparison 174, Total Special Projects 167,6 FY12 Spending Plan for Comparison 174, FY13 Spending Plan for Comparison 174, FY14 Spending Plan for Comparison 174, FY15 Spending Plan for Comparison 175, FY15 Spending Plan for Comparison 176, FY16 Spending Plan for Comparison 177, FY17 Spending Plan for Comparison 177, FY18 Spending Plan for Comparison 177, FY19 Spending Plan for Comparison 178, FY19 Spending Plan for Comparison 179, FY19 Spending Plan for Comparison 179, FY19 Spending Plan for Comparison 179, FY19 Spend	Business Development, Management & Communications		
Professional Services Other Direct Costs Subtotal 725,8 Strant Making & Monitoring Personnel* 113,3 Travel, Meetings & Events Other Direct Costs 111,6 Subtotal 1,226,3 Simance & Information Management Personnel 130,7 Travel, Meetings & Events Other Direct Costs 111,6 Subtotal 1,226,3 Simance & Information Management Personnel 130,7 Travel, Meetings & Events 13,5 Other Direct Costs 24,2 Subtotal 168,5 Operations Total 2,120,7 *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. *Inding Category: Management Fee \$ 2,625,4 FY12 Spending Plan for Comparison 2,455, *Management Fee \$ 2,625,4 FY12 Spending Plan for Comparison 544, *Awaiting Donor Council dicussion and approval of new regions, expected June 2012. *Inding Category: Special Projects (from interest) Auditing Fee Fundraising 112,6 FY12 Spending Plan for Comparison 544, *Total Special Projects FY12 Spending Plan for Comparison 174, *Total Special Projects FY12 Spending Plan for Comparison 547, *Total Special Projects FY12 Spending Plan for Comparison 174, *Total Spending Plan for Comparison			456,96
Other Direct Costs 123,7 Subtotal 725,8 Srant Making & Monitoring Personnel* 813,3 Travel, Meetings & Events 114,4 Professional Services 187,5 Other Direct Costs 111,0 Subtotal 1,226,3 Finance & Information Management Personnel 130,7 Travel, Meetings & Events 113,5 Other Direct Costs 13,5 Other Direct Costs 24,3 Subtotal 168,5 Other Direct Costs 24,3 Subtotal 168,5 Operations Total 2,120,7 **Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (CI's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (CI's audited indirect cost rate) 504,7 Inding Category: Preparation (Pending Profiling*) 1,400,0 FY12 Spending Plan for Comparison 544, **Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee 55,0 FY12 Spending Plan for Comparison 12,6 FY12 Spending Plan for Comparison 12,6 FY12 Spending Plan for Comparison 12,6 FY12 Spending Plan for Comparison 174,6 FY13 Spending Plan for Comparison 174,6 FY14 Spending Plan for Comparison 174,6 FY15 Spending Plan for Comparison 174,6 FY16 Spending Plan for Comparison 174,6 FY17 Spending Plan for Comparison 174,6 FY18 Spending Plan for Comparison 174,6 FY19 Spending Plan for Compari			43,92
Subtotal 725,6 Grant Making & Monitoring Personnel* 813,3 Travel, Meetings & Events 114,4 Professional Services 187,5 Other Direct Costs 111,0 Subtotal 1,226,3 Grant Making & Information Management 1,226,3 Grantee & Information Management 1,226,3 Grantee & Information Management 1,226,3 Grantee & Information Management 1,226,3 Grant Meetings & Events 1,3,5 Other Direct Costs 2,4,3 Subtotal 168,5 Operations Total 2,120,7 **Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (Cl's audited indirect cost rate) 544, **FY12 Spending Plan for Comparison 544, **Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee 55,0 FY12 Spending Plan for Comparison 112,6 Total Special Projects 167,6 FY12 Spending Plan for Comparison 174,9 Fotal FY13 Spending Plan for Comparison 174,9 Fotal FY13 Spending Plan for Comparison 174,9 Fotal FY13 Spending Plan for Comparison 174,9	Professional Services		101,20
Personnel* 813,3 Travel, Meetings & Events 114,4 Professional Services 187,5 Other Direct Costs 111,0 Subtotal 1,226,3 Finance & Information Management Personnel 130,7 Travel, Meetings & Events 13,5 Other Direct Costs 24,3 Subtotal 168,5 Other Direct Costs 24,3 Subtotal 168,5 Other Direct Costs 24,3 Subtotal 168,5 Operations Total 2,120,7 *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (CI's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (CI's audited indirect cost rate) 504,7 Inding Category: Preparation (Pending Profiling*) 1,400,0 FY12 Spending Plan for Comparison 544, *Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee 55,6 FY12 Spending Plan for Comparison 544, Total Special Projects FY12 Spending Plan for Comparison 54, FY13 Spending Plan for Comparison 54, FY14 Spending Plan for Comparison 54, FY15 Spending Plan for Comparison 54, FY16 Spending Plan for Comparison 54, FY17 Spending Plan for Comparison 54, FY18 Spending Plan for Comparison 54, FY19 Spending Plan for Comparison 5	Other Direct Costs		123,72
Personnel* Travel, Meetings & Events 114,4 Professional Services 187,5 Other Direct Costs 111,0 Subtotal 1,226,3 Finance & Information Management Personnel Personnel 130,7 Travel, Meetings & Events 24,3 Subtotal 168,5 Other Direct Costs 24,3 Subtotal 168,5 Other Direct Costs 24,3 Subtotal 168,5 Operations Total 2,120,7 *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (CI's audited indirect cost rate) Fotal Operations & Management Fee FY12 Spending Plan for Comparison 2,455, Inding Category: Preparation (Pending Profiling*) 1,400,0 FY12 Spending Plan for Comparison 544, *Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee Fundraising 112,6 Total Special Projects FY12 Spending Plan for Comparison 546, FY12 Spending Plan for Comparison 547, FY12 Spending Plan for Comparison 548, FY12 Spending Plan for Comparison 549, FY12 Spending Plan for Comparison 540, FY12 Spending Plan for Comparison 541, FY12 Spending Plan for Comparison 542, FY12 Spending Plan for Comparison 543, FY12 Spending Plan for Comparison 544, FY12 Spending Plan for Comparison 544, FY12 Spending Plan for Comparison 544, FY12 Spending Plan for Comparison 546, FY12 Spending Plan for Comparison 547, FY12 Spending Plan for Comparison 547, FY12 Spending Plan for Comparison 548, FY12 Spending Plan for Comparison 549, FY12 Spending Plan for Comparison 549, FY12 Spending Plan for Comparison 540, FY12 Spending Plan for Comparison 541, FY13 Spending Plan for Comparison 541, FY14 Spending Plan for Comparison 542, FY15 Spending Plan for Comparison 543, FY16 Spending Plan for Comparison 544, FY17,703, FY17,703, FY18 Spending Plan for Comparison 547, FY19 Spending Plan for Comparison 548, FY19 Spending Plan for Comparison 549, FY19 Spending Plan for Comparison 549, FY19 Spending Plan for Comparison 540, FY19 Spending Plan fo	Subtotal		725,81
Travel, Meetings & Events Professional Services 187,5 Other Direct Costs 111,C Subtotal 1,226,3 Sinance & Information Management Personnel 130,7 Travel, Meetings & Events 113,5 Other Direct Costs 24,3 Subtotal 168,5 Operations Total 2,120,7 *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (CI's audited indirect cost rate) Fotal Operations & Management Fee \$ 2,625,4 FY12 Spending Plan for Comparison 2,455, Inding Category: Preparation (Pending Profiling*) 1,400,0 FY12 Spending Plan for Comparison 544, *Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee Fundraising 112,6 FY12 Spending Plan for Comparison 544, Total Special Projects FY12 Spending Plan for Comparison 544, FY12 Spending Plan for Comparison 546, FY12 Spending Plan for Comparison 547, FY13 Spending Plan for Comparison 547, FY14 Spending Plan for Comparison 547, FY15 Spending Plan for Comparison 547, FY16 Spending Plan for Comparison 547, FY17 Spending Plan for Comparison 547, FY18 Spending Plan for Comparison 547, FY19 Spending Plan for Comparison	Grant Making & Monitoring		
Professional Services 187,5 Other Direct Costs 111,0 Subtotal 1,226,3 Finance & Information Management Personnel 130,7 Travel, Meetings & Events 13,5 Other Direct Costs 24,3 Subtotal 168,5 Operations Total 2,120,7 *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (Ci's audited indirect cost rate) 504,7 Fotal Operations & Management Fee FY12 Spending Plan for Comparison 2,455, Inding Category: Preparation (Pending Profiling*) 1,400,0 FY12 Spending Plan for Comparison 544, *Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee 55,0 FY12 Spending Plan for Comparison 12,66 FY12 Spending Plan for Comparison 112,66 FY12 Spending Plan for Comparison 112,67 FY12 Spending Plan for Comparison 174,57 Fotal Special Projects \$ 167,6 FY12 Spending Plan for Comparison 174,57 Fotal FY13 Spending Plan \$ 17,703,05	Personnel*		813,30
Other Direct Costs Subtotal 1,226,3 Finance & Information Management Personnel 130,7 Travel, Meetings & Events Other Direct Costs 24,3 Subtotal 168,5 Operations Total 2,120,7 *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (CI's audited indirect cost rate) Fotal Operations & Management Fee \$ 2,625,4 FY12 Spending Plan for Comparison 2,455, Inding Category: Preparation (Pending Profiling*) FY12 Spending Plan for Comparison 544, *Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee Fundraising 112,6 FY12 Spending Plan for Comparison 550,6 FY12 Spending Plan for Comparison 570,6 FY12 Spending Plan for Comparison 174,5	Travel, Meetings & Events		114,48
Subtotal 1,226,3 Finance & Information Management Personnel 130,7 Travel, Meetings & Events 13,5 Other Direct Costs 24,3 Subtotal 168,5 Operations Total 2,120,7 *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (CI's audited indirect cost rate) 504,7 Fotal Operations & Management Fee FY12 Spending Plan for Comparison 2,455, Inding Category: Preparation (Pending Profiling*) 1,400,0 FY12 Spending Plan for Comparison 544, *Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee 55,0 FY12 Spending Plan for Comparison 112,6 Total Special Projects 167,6 FY12 Spending Plan for Comparison 174,5	Professional Services		187,51
Friance & Information Management Personnel Personnel 130,7 Travel, Meetings & Events 24,3 Subtotal 168,5 Perations Total 2,120,7 *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (Cl's audited indirect cost rate) Fotal Operations & Management Fee \$ 2,625,4 FY12 Spending Plan for Comparison 2,455, Inding Category: Preparation (Pending Profiling*) 4 Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee Fundraising 112,6 Total Special Projects FY12 Spending Plan for Comparison 55,0 FY12 Spending Plan for Comparison 57,0 FY13 Spending Plan	Other Direct Costs		111,03
Personnel 130,7 Travel, Meetings & Events 13,5 Other Direct Costs 24,3 Subtotal 168,5 Operations Total 2,120,7 *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (CI's audited indirect cost rate) 504,7 Fotal Operations & Management Fee (CI's audited indirect cost rate) 504,7 Fotal Operations & Management Fee \$ 2,625,4 FY12 Spending Plan for Comparison 2,455, Inding Category: Preparation (Pending Profiling*) 1,400,0 FY12 Spending Plan for Comparison 544, *Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee 55,0 Fundraising 112,6 Total Special Projects 167,6 FY12 Spending Plan for Comparison 174,5 Fotal FY13 Spending Plan for Comparison 174,5	Subtotal		1,226,33
Travel, Meetings & Events Other Direct Costs 24,3 Subtotal 168,5 Operations Total 2,120,7 *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (CI's audited indirect cost rate) 504,7 Fotal Operations & Management Fee \$ 2,625,4 FY12 Spending Plan for Comparison 2,455, Inding Category: Preparation (Pending Profiling*) 1,400,0 FY12 Spending Plan for Comparison 4 Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee 55,0 Fundraising 112,6 Total Special Projects 167,6 FY12 Spending Plan for Comparison 174,5 Fotal FY13 Spending Plan \$ 17,703,0	Finance & Information Management		
Other Direct Costs Subtotal Operations Total *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (CI's audited indirect cost rate) Fotal Operations & Management Fee \$ 2,625,4* FY12 Spending Plan for Comparison PY12 Spending Plan for Comparison FY12 Spending Plan for Comparison FY12 Spending Plan for Comparison * Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee Fundraising Total Special Projects FY12 Spending Plan for Comparison \$ 55,0 FY12 Spending Plan for Comparison \$ 112,6 Total Special Projects FY12 Spending Plan for Comparison \$ 174,5 FY13 Spending Plan for Comparison \$ 17,703,0	Personnel		130,70
Subtotal Departions Total 2,120,7 *Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (CI's audited indirect cost rate) Fotal Operations & Management Fee \$ 2,625,4* FY12 Spending Plan for Comparison 2,455,5* Inding Category: Preparation (Pending Profiling*) \$ 1,400,0* FY12 Spending Plan for Comparison * Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee Fundraising Total Special Projects FY12 Spending Plan for Comparison 174,5* FY12 Spending Plan for Comparison \$ 177,703,0* FOtal FY13 Spending Plan \$ 17,703,0* \$ 17,703,0*	Travel, Meetings & Events		13,58
**Poperations Total 2,120,7 **Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. **Indianal Category: Management Fee (CI's audited indirect cost rate) 504,7 **Total Operations & Management Fee FY12 Spending Plan for Comparison 2,455,6 **Indianal Category: Preparation (Pending Profiling*) 1,400,0 **Ey12 Spending Plan for Comparison 544,7 **Awaiting Donor Council dicussion and approval of new regions, expected June 2012. **Indianal Category: Special Projects (from interest) 112,6 **Fundraising 112,6 **Total Special Projects 167,6 **Fy12 Spending Plan for Comparison 174,5 **Total Fy13 Spending Plan \$ 17,703,05	Other Direct Costs		24,30
*Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff that requires Donor Council discussion and approval, expected June 2012. Inding Category: Management Fee (CI's audited indirect cost rate) Fotal Operations & Management Fee FY12 Spending Plan for Comparison * Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee Fundraising Total Special Projects FY12 Spending Plan for Comparison 174,5 FY12 Spending Plan for Comparison \$ 177,703,05	Subtotal		168,58
nding Category: Management Fee (CI's audited indirect cost rate) Fotal Operations & Management Fee FY12 Spending Plan for Comparison * Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee Fundraising Total Special Projects FY12 Spending Plan for Comparison 112,6 FY12 Spending Plan for Comparison 174,5 Fotal FY13 Spending Plan \$ 17,703,0	Operations Total		2,120,73
Inding Category: Management Fee (CI's audited indirect cost rate) 504,7 Fotal Operations & Management Fee \$ 2,625,4 FY12 Spending Plan for Comparison 2,455,5 Inding Category: Preparation (Pending Profiling*) 1,400,0 FY12 Spending Plan for Comparison 544, * Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee 55,0 Fundraising 112,6 Total Special Projects 167,6 FY12 Spending Plan for Comparison 174,5 Fotal FY13 Spending Plan \$ 17,703,0	*Grant Making & Monitoring Personnel includes \$50k for additional monitoring staff		
Fotal Operations & Management Fee \$ 2,625,4 FY12 Spending Plan for Comparison 2,455,5 Inding Category: Preparation (Pending Profiling*) 1,400,0 FY12 Spending Plan for Comparison 544,7 * Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Inding Category: Special Projects (from interest) Auditing Fee 55,0 Fundraising 112,6 Total Special Projects 167,6 FY12 Spending Plan for Comparison 174,5 Fotal FY13 Spending Plan \$ 17,703,05			504 73
rotal FY13 Spending Plan for Comparison 2,455, 1,400,0 FY12 Spending Plan for Comparison 544, * Awaiting Donor Council dicussion and approval of new regions, expected June 2012. Auditing Fee Fundraising Total Special Projects FY12 Spending Plan for Comparison 174,5 FY13 Spending Plan for Comparison \$ 177,703,06	the state of the s		304,73
nding Category: Preparation (Pending Profiling*) FY12 Spending Plan for Comparison * Awaiting Donor Council dicussion and approval of new regions, expected June 2012. nding Category: Special Projects (from interest) Auditing Fee Fundraising Total Special Projects FY12 Spending Plan for Comparison 174,5 Total FY13 Spending Plan \$ 17,703,05	Total Operations & Management Fee	\$	2,625,47
FY12 Spending Plan for Comparison * Awaiting Donor Council dicussion and approval of new regions, expected June 2012. nding Category: Special Projects (from interest) Auditing Fee	FY12 Spending Plan for Comparison		2,455,35
FY12 Spending Plan for Comparison * Awaiting Donor Council dicussion and approval of new regions, expected June 2012. nding Category: Special Projects (from interest) Auditing Fee	ending Category: Preparation (Pending Profiling*)		1,400,00
* Awaiting Donor Council dicussion and approval of new regions, expected June 2012. nding Category: Special Projects (from interest) Auditing Fee 55,0 Fundraising 112,6 Total Special Projects 167,6 FY12 Spending Plan for Comparison 174,9 Total FY13 Spending Plan \$ 17,703,09	FY12 Spending Plan for Comparison		544,28
Auditing Fee 55,0 Fundraising 112,6 Total Special Projects 167,6 FY12 Spending Plan for Comparison 174,9 Total FY13 Spending Plan \$ 17,703,09	* Awaiting Donor Council dicussion and approval of new regions, expected June 2012	<u>'</u> .	
Fundraising 112,6 Total Special Projects 167,6 FY12 Spending Plan for Comparison 174,9 Total FY13 Spending Plan \$ 17,703,09	ending Category: Special Projects (from interest)		
Total Special Projects FY12 Spending Plan for Comparison 174, Total FY13 Spending Plan \$ 17,703,09	Auditing Fee		55,00
FY12 Spending Plan for Comparison 174,9 Total FY13 Spending Plan \$ 17,703,09	Fundraising		112,62
Fotal FY13 Spending Plan \$ 17,703,0	Total Special Projects		167,62
			174,94
	FY12 Spending Plan for Comparison	Ś	









Critical Ecosystem Partnership Fund Twelfth CEPF Spending Plan vs. Actual through March 31, 2012

nding Category: Ecosystem Grants ojected Disbursements & Grant Awards	Expected Disbursements	New Grant Awards		Actual FY12 Disbursements		Actual FY12 Grant Awards		% Disbursed	% Awarded
Atlantic Forest	\$ 370,032	\$	-	\$	337,088	\$	(4,741)		
Cape Floristic Region	235,259		-		118,393		(21,733)		
Caribbean	890,000		1,400,000		445,512		754,181		
Caucasus	350,000		-		223,457		440,000		
Eastern Arc Mountains & Coastal Forests	870,000		1,040,000		502,646		1,735,852		
Eastern Afromontane	500,000		1,500,000		-		-		
Eastern Himalayas	-		-		-		-		
Guinean Forests of West Africa	500,000		-		353,310		(184,620)		
Indo-Burma	2,229,000		50,000		1,968,865		86,000		
Madagascar & Indian Ocean Islands	200,000		-		178,920		(664)		
Maputoland-Pondoland-Albany	960,460		1,800,000		665,864		1,454,550		
Mediterranean ¹	1,260,000		3,200,000		-		_		
Mountains of Southwest China	675,000		1,350,000		299,979		1,348,406		
Northern Mesoamerica	-		-		-		-		
The Philippines	-		-		-		-		
Polynesia-Micronesia	1,607,000		1,500,000		1,454,092		953,288		
Southern Mesoamerica	456,600		-		388,358		16,001		
Succulent Karoo	458,800		-		353,230		-		
Sundaland	-		-		-		-		
Tropical Andes	721,142		-		507,337		-		
Tumbes-Chocó-Magdalena	600,000		-		463,341		-		
Western Ghats & Sri Lanka	904,750		500,000		719,777		451,184		
Total Disbursements & Grant Awards	\$ 13,788,043	\$	12,340,000	\$	8,980,170	\$	7,027,705	65%	57%

Spending Category: Operations (Secretariat)	FY	12 Budget	F	%	
Business Development, Management & Communications					
Salaries & Fringe	\$	430,329	\$	303,539	
Travel, Meetings & Events		41,320		14,158	
Professional Services		97,000		14,327	
Other Direct Costs		96,582		59,948	
Subtotal		665,231		391,972	59%
Grant Making & Monitoring					
Salaries & Fringe		929,691		619,117	
Travel, Meetings & Events		168,495		52,821	
Professional Services		17,300		5,114	
Other Direct Costs		123,273		78,833	
Subtotal		1,238,759		755,886	61%
Finance & Information Management					
Salaries & Fringe		122,519		103,877	
Travel, Meetings & Events		19,945		5,160	
Professional Services		, =		253	
Other Direct Costs		18,609		13,140	
Subtotal		161,073		122,430	76%
Operations Total	\$	2,065,063	\$	1,270,288	62%
Spending Category: Management Fee		390,296		302,329	77%
Total: Operations & Management Fee		2,455,359		1,572,617	64%
Spending Category: Preparation					
Eastern Afromontane ¹	\$	182,284	\$	262,284	
East Melanesia Islands	Ψ	362,000	Ψ	335,913	
Caribbean Islands & Mapping		302,000		(24,987)	
Subtotal		544,284		573,209	105%
¹ Includes funds rolled forward from FY11		311,201		213,207	102 / 0
Spending Category: Special Projects Fund (Interest)					
Auditing Fee	\$	55,000	\$	40,000	
Fundraising		119,946		52,114	
Subtotal		174,946		92,114	53%
Total FY12 Spending Plan	\$	15,514,589	\$	9,265,645	60%